OCCUPRO
Innovative Industrial Rehab Solutions
SOFTWARE · EDUCATION · CONSULTATION

You are looking to diversify your medical practice due to Medicare cuts, Managed Care, or the Affordable Care Act…

You are considering providing or enhancing services within the realm of Workers' Compensation…

How to Choose Functional Capacity Evaluation Software

A guide to purchasing the best Functional Capacity Evaluation Software for your business.

You are receiving calls with requests for Functional Capacity Evaluation Tests…

There are Many Opportunities to Consider

Within the rehabilitation industry there are many hands in the pot of reimbursement, and there is constant talk about reimbursement cuts, cuts, and more cuts. Rehabilitation clinic owners, directors and upper management are always looking for ways to offset the continued cuts and keep their doors open. Workers' Compensation reimbursement within 95% of the United States continues to hold its own if not increase on a year to year basis. Adding service lines within the realm of workers' compensation rehabilitation will help you diversify your clinic and provide higher paying revenue streams.

You can decide if the service line you want to start with or enhance is Functional Capacity Evaluations. Maybe you have no idea where you are going to get your referrals from? Maybe a company has contacted you and asked if you perform "Functional Capacity Evaluations". Maybe a doctor who refers you patients asked if you perform FCEs? Maybe an Attorney has asked if you perform FCEs. Any of these may be viable routes to make the investment in Functional Capacity Evaluation training and software.

Step 1: TRAINING

> Do I need training? What about certification? How long will training take? What is the investment?

There are a few continuing education courses that will teach you how to perform Functional Capacity Evaluations. Some of them require that you use their software. Some of them will train you and send you home with the paper-based testing tools to keep your investment down with the hope that you build your FCE program and come back to them later on to get software. Some of them do not have software to complete the FCE. Some of the questions in regards to the training include: Do I have to travel to a course to get trained? Are they coming to a city near me? Can I get trained right on the internet? Do I really need to be certified?

In the end certification is not a necessity but is asked for by some insurance companies. If your state medical practice act says you can perform Functional Capacity Evaluation then you can. There are a few options in regards to Functional Capacity Evaluation training out on the market. Ninety percent of the courses are live in person hands-on courses where you need to travel to the course to get trained. If you have a group of clinicians requiring training many of the organizations providing FCE training will come directly to you. There is only one organization that provides training online as live interactive webcast courses or on-demand courses and that is OccuPro. OccuPro has a state of the art training facility with webcast technology that rivals most universities.

Step 2: EQUIPMENT

You could spend anywhere between $1,000.00 up to $50,000.00 on equipment to perform FCEs. In the end it does not matter what equipment you use to perform your FCEs.   Per the Americans with Disabilities Act as Amended and the United States Supreme Court you need to perform your FCE as close to how the job is performed as you can. So it does not matter what equipment you use since very few pieces of equipment used in FCEs are even close to the content validity of a job/occupation. In the end it would make the most sense to minimize your equipment expense and use general FCE testing equipment available on the open market and the most reasonably priced equipment.

So how about equipment? What type of equipment do I need to perform Functional Capacity Evaluations?

Step 3: SOFTWARE

There are roughly 8 software systems out on the open market that perform FCEs. The things you need to consider when choosing a software system for performing your FCEs is as follows:

1. Does the software system have reliability and validity research to support the testing method?
2. Can I get my FCE post-test documentation done quickly? (The biggest complaint in FCE testing is when it takes hours to write up reports.)
3. Does the software perform all of the calculations I need to make a gainful employment decision
4. Is the software easy to navigate?
5. Are the reports the software creates clear and concise and will my referral source/customers find the most pertinent information easily?
6. Can I customize the reports for various customers? (The doctor will not want a 30 page report to read.)
7. Can I add libraries of documentation into the software that I want to use for future FCEs?
8. Will the FCE software pull job descriptions for me?
9. Is the software computer-based, server-based, or in the cloud?

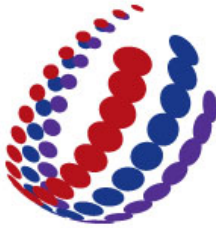Do I really need to make an investment in software? What does FCE software do for me?

75% of all Functional Capacity Evaluation software systems are exactly the same. Twenty five percent of the testing methods within that software system are where things vary from one system to the next. You need to consider the testing methods but in today's climate you need to also consider features that help you clinician get an FCE done quickly.

QUESTIONS TO ASK BEFORE YOU BUY

One of the main questions you should ask the software company is when was the last time they updated their software? How often do they fix bugs or enhance their software? As much as upgrades seem to

interrupt your daily work, they are much needed as technology continues to advance. Microsoft, Apple, Oracle and many other company's products wouldn't have survived if they did not constantly make their software product better and conform to digital standards. You need to invest in an FCE software system that is always evolving and keeping up to date with the digital trends.

TAKING A LOOK: OCCUPRO's COMPREHENSIVE INDUSTRIAL REHAB PROGRAM

OccuPro has trained thousands of medical professionals over the last 11 years on how to perform FCEs through our In Class, Live Interactive Webcast, and On Demand Functional Capacity Evaluation courses. Everyone who attends this course is considered certified as a trained Functional Capacity Evaluator. OccuPro's FCE course focuses on the biomechanical approach to performing FCEs and has performed research to support the FCE testing method we teach. OccuPro is essentially a one stop shop for conducting Functional Capacity Evaluations.

OccuPro's Functional Capacity Evaluation software is on the latest Microsoft Web 2.0 cloud-based platform. The security of the software is as secure if not more secure than your online banking account. OccuPro updates their software monthly with new software features, improved evidence-based testing, and features to allow for greater speed of report completion.

The thousands of clinicians who use OccuPro's FCE software are able to perform a standard FCE which may take anywhere from 2 to 4 hours and they are able to complete their post-test documentation within 15 minutes of test completion. The software then generates their customized report immediately and once the clinician verifies the report is ready to go they can immediately e-mail the report through a HIPAA compliant/secure e-mail portal within their software.

OccuPro is constantly performing research on their testing software and to date has completed 7 research projects in regards to their FCE testing method. OccuPro's FCE software caters to the new FCE tester but one of our successes has been many seasoned FCE testers have started using OccuPro's FCE software secondary to the high level of customization. We created our software to not be an "in the box" thinking system. Our philosophy is that there is no perfect way to perform FCEs but there are many good ways to perform FCEs. We have created our software system to allow the seasoned FCE tester to continue performing their testing method in this very fast cloud-based system without skipping a beat with their customers. The value is it only takes them 15 minutes to complete their post-test documentation.

OccuPro's Online Assessment Application is thorough and informative, but easily navigated during functional evaluation assessment process. Our referral sources have been extremely happy with the generated reports. – Erich Herkloz, PT Owner of Strive Physical Therapy & Rehabilitation

![OCCUPRO logo]

Online Assessment Application Software

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